

**THE PIPELINE INDUSTRIES GUILD  
14/15 BELGRAVE SQUARE  
LONDON SW1X 8PS.**

**PRESENTATION TO UKOPA.**

Introduction.

My name is Richard Glenister, I am the Director General of the Guild.

Although many of you will be familiar with the Guild, we have, in the past two years modernised the Guild, therefore I feel it is worth starting from the beginning.

My agenda for this presentation is therefore to explain:

- What is the Pipeline Industries Guild;
- The structure and strengths of the Guild;
- The objectives of the Guild; and
- The relevance of the Guild to UKOPA.

**Firstly, what is the Pipelines Industries Guild.**

The Pipeline Industries Guild is a long established technical organisation, which is focussed on the development of pipeline technology, in the broadest sense. Being based in the UK, with a current predominance of UK members, the Guild is seen as an 'honest broker' in the industry, which has the technical capability, in its association with leading UK and international pipeline companies and organisations, to establish a meaningful partnership with the international pipeline industry.

We are then a community of pipeline companies and individuals working with the common objective of promoting and developing pipeline technology. Although not overtly commercial, the promotion of technology inevitably leads to commercial opportunities for our member companies.

**The structure of the Guild:**

The restructuring has provided a lean and efficient organisation with a strong governance structure as follows:

- A Board – to challenge the policy to ensure a robust approach
- A small Executive – to formulate and propose policy as well as deal with the day to day management.

The Guild has a President as an industry figurehead  
The Directors of the Guild are: National Chairman; 1<sup>st</sup> & 2<sup>nd</sup> Deputy Chairmen; Director General; Audit Chairman; 7 Branch Chairmen; International Chairman; 3 Panel Chairmen; Young Person's Representative; Corporate Member's Representative and 2 Individual Members.

The Guild secretariat comprises: Director General; Finance Manager and Planning & Administration Manager. In addition we employ many service providers.

**The Guild has three major strengths:**

1. An impressive list of members. The Guild comprises corporate members (being companies) and individual members, representing the sectors of oil and gas (on- and offshore); chemicals; and the utilities, which covers water; gas; wastewater and sewerage; electricity; and communications, Guild members are operators; contractors; consultants; manufacturers and suppliers; service providers and expert advisers. They have unrivalled experience of pipelines and are able to cover all the specialist areas of pipeline engineering, including: contract administration; control; corrosion; environmental assessment; inspection; leakage detection; legislation; pigging; pipe location; project management; testing; trenchless technology; and welding.
2. A strong Branch structure. There are seven Branches covering the UK and Ireland and one International Branch covering the rest of the world. Through our Branches in the UK and Ireland we have the strength of the organisation at a regional level. Through the regional committees being close to local members, there is strong two-way communication between branches and headquarters stimulating an exchange of ideas and comments. We are working to create this concept within our International Branch by establishing close links with other international organisations and having “Business Ambassadors” who are members undertaking international business and able to advise on initiatives which the Guild should pursue.
3. Three Technical Panels focussed on Offshore pipelines, Onshore pipelines and Utility pipelines. The three Panels are our skill base and as such monitor the ongoing development of technology to enable us to keep our members up to date. They also provide a technical enquiry service to provide the answer to technical queries raised within the industry.

This is why we believe that the Pipeline Industries Guild is uniquely placed to support the international pipeline industry, to facilitate the development and promotion of pipeline engineering to achieve safe and efficient standards of pipeline installation and operation.

**The objectives of the Guild:**

The Guild objectives are structured to support a vibrant pipeline industry. Pipeline engineers the world over, face significant challenges. Whether they are building new pipelines or repairing and maintaining existing infrastructure. And a vibrant industry demands excellence, safety and value for money.

There are five prime aims, which the Guild promotes to support its member companies and individuals involved in pipelines.

They are:

- To continue to broaden our scope, technically, politically and geographically;
- To provide effective networking opportunities for the exchange of knowledge within the industry as one of the most valuable methods of problem-solving and learning about new and cost-effective developments;
- To communicate at all levels across all those industries using pipelines;
- To participate in the education and training associated with the industry; and
- To actively promote the development of younger members.

I would just like to give some examples of how the Guild is developing its objectives:

Firstly, in recognising that the pipeline industry is now very much internationally orientated, we are one of the founder members of the World Federation of Pipeline Industry Associations. The aim of the federation is to introduce an international approach to the development and application of pipeline technology, research and development, safety, protection of the environment, and other specialist areas. There are nine founding members of the Federation, which include organisations from America, Canada, Australia, Indonesia, Russia, Europe and the UK.

Secondly, our ability to communicate and for our members to network, is probably the main reason why a member joins the Guild. In the UK we are renowned for our dinners as a way of networking. But not just dinners, through technical seminars, meetings and social events, these are all an opportunity for networking. On the communication side we have our website, and publications comprising the Pipeline Industries Directory (which is used as a buyer's guide) and our magazine Pipeline World, which we have just expanded – detail.

Thirdly, education and training – an area, which is of prime importance to the Guild. In conjunction with our government we have created the Global Training and Education Partnership for the oil, gas and petrochemical industries. The UK oil, gas and petrochemical sector comprises a large number of diverse companies with a broad range of expertise and experience. The concept of the sector partnership is to provide structure, purpose and co-ordination to the industry and produce a unified and powerful tool which will allow the many and diverse skills to be marketed around the world.

Fourthly, the development of young members into and within the industry. We launched an initiative in 2002 to:

- Raise the profile of the pipeline industry;
- Increase new entrants into the industry;
- Develop young people working in the industry; and
- Address the skill shortages.

I have report that we now have an extremely strong young person' network. We organise training and networking events specifically for them and they are represented on our Board. It one of those initiatives that once started, gathers its own momentum through the individuals involved.

### **The relevance of the Guild to UKOPA:**

I would like to conclude my presentation by outlining how we see the Guild supporting the pipeline industry.

We have learnt from our experiences in the UK, America, Brazil, Russia and the Former Soviet Union Countries, that the Guild is a good facilitator. By working with other organisations and associations, such as UKOPA, through mutual collaboration, we can:

- Provide effective lines of communication;
- Provide effective networking opportunities for the exchange of knowledge within the industry;
- Focus on the requirements of the pipeline industry;
- Encourage technology transfer and co-operation in research and development; and
- Collaborate in training and skills related issues.

Thank you for your time.